



# CSAIL STARTUP CONNECT

## WHAT IS CSAIL STARTUP CONNECT?

CSAIL Startup Connect is a program for CSAIL startups through CSAIL Alliances. It is for early stage startups < 5 years old and < 5 million in revenues, that operate as a legal entity (corporation, LLC, etc.) with a product. Through this program, CSAIL startups will be able to utilize select benefits of the CSAIL Alliance Program at no cost.

### Benefits include:

1. Invitations to lectures and member-only workshops
2. Ability to send up to 5 representatives to the CSAIL Alliance Program annual meeting which showcases the latest research from the lab as well as student projects and startups
3. Connect with other CSAIL Alliance members: [cap.csail.mit.edu/current-members](http://cap.csail.mit.edu/current-members)
4. Host recruiting events in the lab and participate in lab 'talent showcases'
5. Attend Startup Connect events during the year to network with CSAIL researchers, students and member companies of Alliances and research initiatives



### What is a CSAIL startup?

A CSAIL startup is defined as any start-up that has a current or former CSAIL student, faculty, research scientist or post-doc as a founder or major stakeholder as well as any start-up using technologies from CSAIL research.



### Objective

To provide a substantive connection for CSAIL startups to the lab, the researchers, the students and the emerging technologies.



### How do I join?

Contact Lori Glover, Managing Director, Global Strategic Alliances, at [lglover@mit.edu](mailto:lglover@mit.edu) and include:

1. Your company's name/address
2. Your connection to CSAIL
3. Eligibility (< 5 years < \$5M)

# CSAIL STARTUP CONNECT PLUS

CSAIL Alliances is the broad umbrella that connects organizations to CSAIL through a variety of engagement programs. The best path depends on your priorities. Focus points include: research, new technology, talent acquisition or development, startups and more.

Membership at this level is designed for early enterprise startup companies that would like to connect to the lab, researchers, students, and emerging technologies.

## Benefits include:

1. Invitations to lectures and member-only workshops
2. Ability to send up to 5 representatives to the CSAIL Alliances Annual Meeting, which showcases the latest research from the lab, as well as student projects and startups
3. Connect with other CSAIL Alliance members
4. Host one Tech Talk event per year
5. Post open job positions on the Alliance job posting tool
6. Attend startup events during the year to network with the CSAIL community
7. A 20% discount on CSAIL Professional Education programs
8. Access to Alliances Startup Ecosystem Guide
9. Complimentary passes to conferences



### Criteria

1. Early enterprise startup < 10 years old < \$10M revenue
2. Can be an MIT or non-MIT startup



### Membership Cost

\$2,500 per year



### How do I join?

Contact Callie Mathews, Sr. Client Relations Coordinator, CSAIL Alliances at [cmathews@mit.edu](mailto:cmathews@mit.edu) and include:

1. Your company's name/address
2. Eligibility (<10 years < \$10M)

