ALLIANCE BENEFITS

BENEFIT	STUDENT ENGAGEMENT	AFFILIATE	PARTNER	INITIATIVE	LAB/ STRATEGIC
Program Focus	Recruiting and connecting to students.	Connecting to the lab broadly, research awareness, new technology, students and startups.	Connecting to the lab broadly and alignment along specific research themes. •Companies seeking closer research and talent connections •Trade organizations •Regional collectives •Corporate Innovation membership collaboratives •Venture Capital incubators •Consulting companies.	Strong connections to the lab and a "seat at the table" to inform research projects.	Sponsored research.

ACCESS & CONNECTIONS

BENEFIT	STUDENT ENGAGEMENT	AFFILIATE	PARTNER	INITIATIVE	LAB/ STRATEGIC
Strategic Research Initiative Affiliation		Requires an additional fee to become part of the initiative at CSAIL. See your Client Relations Coordinator for more details.	Partner level members have access to the meetings, lectures, workshops, and papers of the research initiative they have chosen to be aligned with. They do not have a seat on the board or a vote on which projects to fund, but can otherwise participate in all Initiative events. Membership with board and voting rights in a Strategic Research Initiative requires an additional fee. Please ask your Client Relations Coordinator for more details.	Initiative members have a seat on the Executive Board of the initiative they joined AND can attend the meetings, lectures, workshops, access papers, etc. of the other initiatives but do not have a seat on the other boards (unless Initiative Principal).	Access the meetings, lectures, workshops, papers, etc. of the initiatives but do not have a seat on the boards.

ACCESS & CONNECTIONS					
BENEFIT	STUDENT ENGAGEMENT	AFFILIATE	PARTNER	INITIATIVE	LAB/STRATEGIC
Visiting Researchers		CSAIL will host a visiting researcher in our lab to work closely with CSAIL researchers and students in a mutually agreed upon research group. This program has a separate agreement and a fee of $90K per year.			
Members-only Website	Access to the members-only site for student projects and profile book.	Access to the member-only site with search function for papers, student projects, resume book, research, tech talks and seminar videos, demos, conference slides, business use cases, and more. No limit on the number of Member company attendees. Subsidiaries, organization members, etc.do not receive full access.			
Newsletters and Research Briefings	Members receive our newsletter or research briefings highlighting monthly research and/or research summaries.				
Roundtables / Salons / Panels	Participate in timely discussions with CSAIL researchers on important topics in the field of computation. Roundtables/Salons are hosted by CSAIL faculty researchers and encourage discussion and dialogue to share knowledge through conversation. These are available both in-person and virtually. Open to member and member portfolio.				
Networking Opportunities	Network with faculty, students, and other members at networking events throughout the year.				
Targeted Networking Events	Members are invited to attend targeted networking events for specific student groups, industry sectors, graduate student connections, startups, etc.				
Parking Passes			yes	yes	yes
Byte Bites	Each month we welcome you to join CSAIL researchers for an informal talk and networking over lunch or snacks. Also available virtually. Consult with faculty to create a custom virtual workshop (1-2 hours) for your company that can be accessed by up to 200 employees. (2 per year).				
Lab Visits		1 per year	3 per year	3 per year	3 per year
	Members of your company are welcome to visit CSAIL for a private lab visit, tour, demos, and meeting with faculty researchers.				
CSAIL-Sponsored Special Events and Conference Passes	Complimentary or discounted passes available throughout the year for key CSAIL-sponsored events as well as partner conferences. No limit on the number of Member company passes. In addition, member company's portfolio—including subsidiaries, organization members, etc.—may receive up to 10 passes per year.				
Technology Connection	Through the search tool on our member-only website, patents and licensable technology can be identified. Member site access required.				

ALLIANCE BENEFITS

ACCESS & CONNECTIONS

BENEFIT	STUDENT ENGAGEMENT	AFFILIATE	PARTNER	INITIATIVE	LAB/ STRATEGIC
Working Groups			Workshops focused on specialized topics that impact a variety of industry sectors are hosted to include 10-12 members per group along with researchers and students interested in the topic. There will be a series of conference calls over the year with the goal to produce a case study/white paper with your input around the current state, impact, or future vision. Limited to Partner member participation only.		
Annual Conference	Access to our annual 3-day, member-only CSAIL Alliances Annual Meeting. This event includes a showcase of the latest CSAIL research from across research groups including AI, Robotics, HCI, Computer Vision, Security/ Crypto, Natural Language, Computational Biology, Algorithms, Architecture, Theory, Wireless, and Machine Learning. Features research from strategic research initiatives. Student research and a start-up showcase are included along with affinity groups around challenge topics.				
			No limit on the number of Member company attendees. Subsidiaries, organization members, etc. receive 2 tickets for each company in the member company's portfolio.		
Snapshots	Available at member price (10K) | Public price 15K		One complimentary Snapshot per year. Snapshots are 2.5-3 hour briefings for member companies. Members select participants, limited to 25 people. These programs are customized for your team.		
Initiative-focused Conferences	Initiative-focused conferences will be held for each initiative during the fall semester. Board members of the respective initiative will participate in the planning and delivery of the event. Conferences are open to the public.				
Satellite Conferences	Access to select conferences hosted by Member companies and CSAIL Alliances in Europe and California, USA.				
			No limit on the number of Member company attendees. Subsidiaries, organization members, etc. receive 2 tickets for each company in the member company's portfolio.		

MIT CSAIL Alliances

ALLIANCE BENEFITS

	TALENT & DEVELOPMENT				
BENEFIT	**STUDENT ENGAGEMENT**	**AFFILIATE**	**PARTNER**	**INITIATIVE**	**LAB/ STRATEGIC**
Technical Talks	Each month technical talks from our world-renowned researchers and visiting researchers are held on campus and virtually. Members may attend the talks or access video archives on the members-only site on demand. The talks are available virtually to all member portfolio companies as well.				
Assistance with Student Recruiting in the Lab	Access to the "Student Profile Book" containing resumes and research summaries published each year. Access the searchable student database on the member-only site. Advertise open position announcements within CSAIL. Two tech talks/info sessions per academic year for members.				
MIT/SCC CSAIL Professional Programs	20% discount on CSAIL programs. Open to member and member portfolio.				
Professional Education / Workforce Development	15% discount on professional education classes through MIT School of Engineering. Open to member and member portfolio.				
Sloan School of Management Executive Education	15% discount on open enrollment executive education courses with the MIT Sloan School of Management. Open to member and member portfolio.				
Client/member executive events			2 times per year your organization may reserve CSAIL space and host your clients or members for an exclusive CSAIL Innovation Executive event. You can chose to have a faculty talk, panel, start-up showcase, and/or demos and customize your program to make the most out of your CSAIL affiliation. Space and Alliances personnel are included but food/beverages will need to be arranged separately.		
Executive Briefings			Special session curated once a year to inform your organization's senior leadership of the state of the art in Computer Science and Artificial Intelligence, technology trends, new start-ups, and impactful research areas. An executive summary of all topics will also be provided for future reference.		

ALLIANCE BENEFITS

INNOVATION & STARTUPS

BENEFIT	STUDENT ENGAGEMENT	AFFILIATE	PARTNER	INITIATIVE	LAB/ STRATEGIC
Open Source Code Bank	CSAIL has many projects in open source and we have created a tool that makes searching for useful open source code available to our members. It is accessible through our member-only website.				
SPARK Workshop			A half day workshop connecting your company to components of the CSAIL MIT startup and innovation ecosystem. Meet with various MIT startup resources, CSAIL startups, innovation space, etc. Make the connections you need.		
Tech Hunters Startup Guide	Access to our Tech Hunter's Guide for connecting with new technologies and startups at MIT and CSAIL as well as other organizations in the MIT/Kendall/Cambridge Startup Ecosystem.				
Startup Connections	Connect with CSAIL startups and our CSAIL Startup Connect Program at events throughout the year. Open to member and member portfolio.				

VISIBILITY

BENEFIT	STUDENT ENGAGEMENT	AFFILIATE	PARTNER	INITIATIVE	LAB/ STRATEGIC
Visibility	Company logo on CSAIL Alliances website, on CSAIL Alliances office member wall, in conference materials, and at info sessions, custom and sponsored events.				
Subsidiaries, clients, members, portfolio companies			Access for all majority-owned (51%+) subsidiaries, consulting member clients, trade or regional organization members, and portfolio companies for partner level members. All engagement with CSAIL Alliances must be managed through the Partner Company POC to manage access.		
Member Spotlight and Features	Member companies can be featured in case studies on our website, in our newsletters, and shared across our social media channels.				

ALLIANCE BENEFITS

COST				
STUDENT ENGAGEMENT	**AFFILIATE**	**PARTNER**	**INITIATIVE**	**LAB/ STRATEGIC**
$30,000 per year 2 year initial commitment	$40,000 per year 2 year initial commitment	$90,000 per year 2 year initial commitment	$180,000-$250,000 Initiative Principal (all 3 initiatives) is $450,000. 3 year initial commitment	Varies depending on research agreement